

Eclipse Mobile Showroom

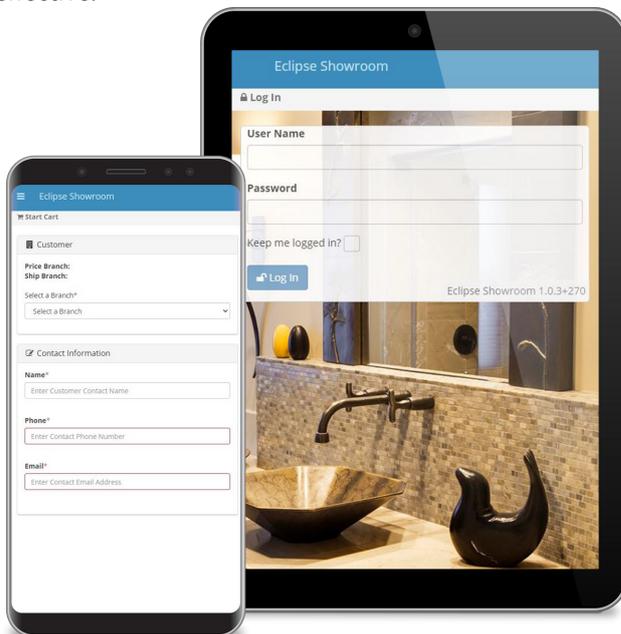
Offer a Better Showroom Experience and Grow Your Distribution Business.

Eliminate trips to the counter to find price or product information. With Eclipse® Mobile Showroom, your salespeople are equipped with the tools they need to offer a personalized customer experience to help grow your business.

Empower your sales people with Eclipse Mobile Showroom

Focus on customer satisfaction while providing the freedom and flexibility to let your salespeople effectively sell products. The Eclipse Mobile Showroom application empowers an Eclipse distributor showroom salesperson to “work the floor” with a tablet device (iOS or Android™) that enables easy capture and maintenance of bids for customers.

The application provides the ability to use the tablet camera to scan showroom barcodes to add products to the bid and directly into your Eclipse system. Quickly and easily edit pricing, product details, and existing orders to satisfy customer’s specific shipping requests. Salespeople can build up their customer database by capturing contact details of walk-in customers, making follow-up easy and effective.



Benefits

Personalize your customers' shopping experience by building orders in the showroom

Quickly and easily add products with barcode reader

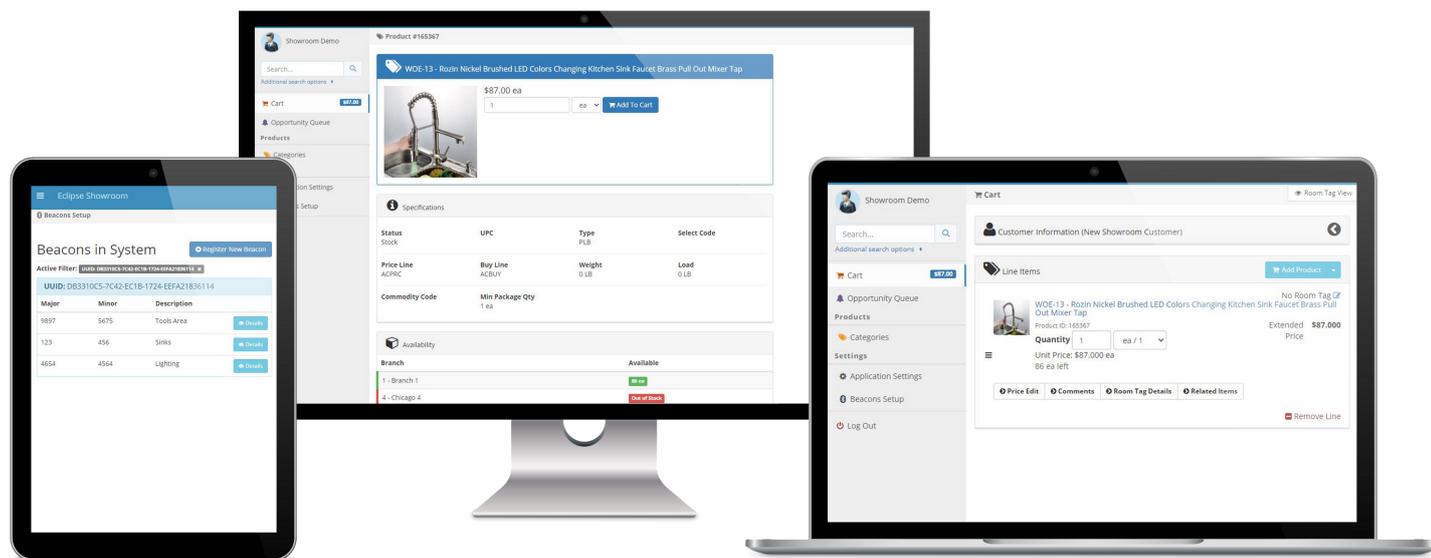
Easily build, manage, and complete cart while away from the computer

Send cart to Eclipse and create a bid

Generate opportunity for future follow-up

Visibility into existing orders to edit shipping options after a cart has been submitted

Substitute items for better customer satisfaction and related items for upselling



Build relationships with your customers

Eclipse mobile showroom lets your salespeople use the skills you hired them for, enabling them to effectively sell products. Your team will have the freedom to walk the showroom and operate directly from a tablet frees your sales team of continuous trips back to the counter for product information. Focus on your customers while staying connected with your Eclipse system.

Faster access to deeper product information

Search for items, view product availability, and view product images helping to ensure the correct item is being added to the cart. The mobile showroom app allows you to drag and drop to change order items before submitting the cart to your Eclipse system for processing. Provide your customers with order visibility by printing or e-mailing a quotation right from your tablet.

More personalized showroom experience

While building an order with your customer on your tablet device, iBeacon support combined with your Eclipse system work together to provide proximity pop-ups.

Location devices throughout your showroom will link to your tablet as you are walking the floor with your customer. Items in close proximity to your device will display on your screen, allowing you to easily add to your cart. This key feature opens the opportunity for a richer, more personalized experience.

Key Features

- **Mobile bid creation** Select products via web-style search or camera barcode scan to add to the showroom cart
- **Cash or account customer** Capture contact details of a walk-in customer, or select an already on file Eclipse account
- **Room tags** Specify the room a particular item is selected for
- **Modify pricing** With authorization override the pricing to help ensure a competitive bid
- **Opportunity queue** Manage your bids and follow-up activity
- **iBeacon support** Items in close proximity to your device will display on your screen allowing you to choose which to add to the cart



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